



SPRING 2022 – January 14th

WHO ARE WE?









WHY STUDYING AT SAA

- ✓ A TRADITION OF 65 YEARS
- ✓ THE FIRST ITALIAN BUSINESS SCHOOL
- ✓ COMBINED TEACHING METHODS
- ✓ INTERNATIONAL CONTEXT
- ✓ 1 library specialized in Management topics
- ✓ 1 foreign language lab (Self-access centre)
- ✓ 2 computer labs



THE LIBRARY



APPOINTMENTS: 011 – 63.99.238 biblio.saa@unito.it(link sends e-mail)



TIMETABLE: From Monday to Friday: 8,30 a.m. - 12,30 a.m. /1,00 p.m. - 4,30 p.m.





THE SAC











English for Speakers of Other Languages









IN ENGLISH

- BUSINESS & MANAGEMENT (UNDERGRADUATE)
 https://www.business-management.unito.it/do/home.pl
- BUSINESS ADMINISTRATION (POSTGRADUATE)
 https://www.business-administration.unito.it/do/home.pl#submenu





BUSINESS & MANAGEMENT DEGREE

	Business and	d Management [egree – CAMPUS S/	AA 2021/2022			
Course			Language		FALL Semester	SPRING Semester	SPRING Semester
code	Title	ECTS	of instruction	Teaching hours	1° term	2° term	3° term
COUL					(Sept-Dec)	(Jan-Apr)	(Apr-Jun)
			rst Year				
MAN0512A	Financial Accounting	6	English	42		×	
MAN0512B	Business Administration	6	English	<mark>42</mark>	X		
MAN0263	Mathematics for Business and Finance	12	English	84	X		
MAN0259	Microeconomics	9	English	63		x	
MAN0264	Operations Management	5	English	35			X
MAN0260	Private Law	6	English	42		x	
MAN0520	Public Law for Economics	6	English	42		X	
MAN0261	Statistics for Business	6	English	42			X
	1		ond Year	i		i	
MAN0265	Business Law	6	English	42	X		
MAN0266	Business Management	6	English	42			х
MAN0272	Business Organisation	6	English	42			Х
MAN0513A	Financial Markets	6	English	42	×		
MAN0513B	Corporate Finance	6	English	42		×	
MAN0268	Intermediate Financial Accounting	6	English	42	х		
MAN0269	Macroeconomics*	9	English	63	x		
MAN0270	Managerial Accounting	6	English	42		X	
MAN0271	Marketing	6	English	42		X	
		Th	ird year				
MAN0274	Administrative Law	6	English	42	Х		
MAN0275	Advanced Accounting	6	English	42		X	
MAN0276	Advanced Banking And Finance	6	English	42		X	
MAN0518	Business Analytics Lab	3	English	21		X	
MAN0515	Business Organization History	6	English	42	x		
MAN0278	Environmental Management Systems	9	English	63	х		
MAN0517	Human Resource Management	6	English	42	х		
MAN0207	Labelling (Food and non food products)	6	English	42		х	
MAN0516	Logistic Trade	6	English	42		x	
MAN0594A	Private Law	3	English	21		×	
MAN0594B	Behavioural Studies	3	English	21		×	
MAN0514	Public Management and Public Economics	7	English	49	x	i -	
MAN0285	Sustainability Accounting & Accountability	6	English	42		X	
MAN0282	Tax Law in an International and European Perspective	6	English	42	х		

BUSINESS ADMINSITRATION DEGREE

Business Administration Degree – CAMPUS SAA 2021/2022									
Course code	Title	ECTS	Language of instruction	Teaching hours	Fall Semester 1° term (Sept-Dec)	Spring semester 2° term (Jan-Apr)	Spring Semester 3° term (Apr-Jun)		
	First Year								
MAN0529B	Advanced Capital Markets	5	English	35		x			
MAN0529A	Advanced Corporate Finance	5	English	35	X				
MAN0294	Business Organisation and Behaviour	6	English	42		x			
MAN0521	International GAAP and Financial Analysis	10	English	70	Х				
MAN0293	Interpreting the Macroeconomic Scenario	12	English	84		x			
MAN0299B	International Contracts and Corporate Law	5	English	35			X		
MAN0299A	International Law and Taxation	5	English	35			X		
MAN0523B	Data Analysis	5	English	35	X				
MAN0523A	Financial Mathematics	5	English	35		x			
MAN0298	Safety, Quality and Environment Management	5	English	35			X		
MAN0522	Strategic Marketing	5	English	35		x			
	Sec	ond Year							
MAN0304	Brand Management	5	English	35	Х				
MAN0311	Business Plan	5	English	35	Х				
MAN0526B	Business Strategy	6	English	42	Х				
MAN0526A	Corporate Governance	6	English	42	Х				
MAN0525	Derivatives	5	English	35	Х				
MAN0527	Digital Transformation	5	English	35	Х				
MAN0308	Entrepreneurship	5	English	35	Х				
MAN0524A	Financial Risk Management	6	English	42	Х				
MAN0524B	Integrated Reporting & Sustainability	6	English	42	X				
MAN0532	International Management	5	English	35	X				
MAN0302	Management Information Systems and Internal Control	5	English	35	X				
MAN0531	Mergers & Acquisitions	5	English	35 School of Management	Х				

IN ITALIAN

MANAGEMENT DELL'INFORMAZIONE E DELLA COMUNICAZIONE AZIENDALE (MICA) <u>https://saa.campusnet.unito.it/do/home.pl</u>

BCIM ELECTIVE in:

English French German

Altre attività in lingua (italiana o straniera)	2021/2022	(MAN0129)	A scelta dello studente	3
Altre attività in lingua I (italiana o straniera)	2021/2022	(MAN0130)	A scelta dello studente	5
Altre attività in lingua II (italiana o straniera)	2021/2022	(MAN0131)	A scelta dello studente	7





	Management dell'Informazior	ne e della Comu	inicazione Azien	dale – CAMPUS S	AA 2021/2022	
Course code	Title	ECTS	Language of linstruction	Teaching hours	FALL Semester 1° term (Sept-Dec)	SPRING Semester 2° term (Jan-Apr)
		Fin	st Year			
AA001	Economia Aziendale	10	Italian	80	Х	
AA005	Istituzioni di Economia*	8	Italian	64	Х	
SAA0062	Statistica per l'azienda	6	Italian	48		X
SAA0066	Matematica per l'azienda	10	Italian	80	Х	
SAA0063A	Istituzioni di Diritto Pubblico	5	Italian	40		X
SAA0063B	Diritto di Unione Europea	6	Italian	48	Х	
SAA0064	Ragionieria e controllo della Gestione	10	Italian	80		X
SAA0065	Marketing	5	Italian	40	Х	
		Seco	nd Year			
SAA0067A	Istituzioni di Diritto Privato	5	Italian	40	Х	
SAA0067B	Diritto Commerciale	6	Italian	48	Х	
SAA0068A	Economia Manageriale	5	Italian	40		X
SAA0068B	Economia dell'innovazione	5	Italian	40		X
SAA0069	Sistemi informativi e gestione delle reti aziendali	8	Italian	64		X
SAA0070	Analisi, progettazione e controllo delle strutture organizzative e dei processi aziendali	8	Italian	64		x
SAA0071	Finanza Aziendale	5	Italian	40	Х	
MAN0323	Principi di Comunicazione	6	Italian	48	Х	
		Thi	rd Year			
SAA0072	Auditing e Reporting per comunicazione della performance aziendale	5	Italian	40	х	
SAA0073	Tecnologie Web	5	Italian	40		X
SAA0044	Sociologia dell'informazione e della comunicazione	5	Italian	40	Х	
SAA0041	Psicologia dell'organizzazione	5	Italian	40		X
AA029	Lingua Inglese*	9	English	72	х	
AA030	Lingua Francese*	5	French	40	Х	
AA031	Lingua Spagnola*	5	Spanish	40	Х	
SAA0074	Lingua Tedesca*	5	German	40	Х	





BUSINESS COMMUNICATION and INFORMATION MANAGEMENT – BCIM (ELECTIVE)

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY/SATURDAY	ALL WEEK LONG
PROF. MEINERO	PROF. BELTRAMO	PROF.SSA BRADSHAW	PROF.SSA BARETTINI	PROF. ZUMBO	PROF. GASPARDO
17:30-21:00 21 h <mark>Online</mark>	h. 17:30-21:00 21 h in presence	h. 17,30-21,00 21 h in presence	h. 17:30-21:00 35 h in presence	Fri: 17:30-21:00 Only Sat:9:30 - 13:00 35 h <mark>Blended</mark>	h. 9:00-13:00 &14:00-18:00 49 h <mark>in presence</mark>
ECONOMICS, GROWTH, WELFARE	TOURISM ECO- MANAGEMENT	PUBLIC SPEAKING FOR YOUNG EXECUTIVES	ETHICAL ISSUES IN SOCIAL AND BUSINESS RULES	COMMUNICATION AND NEW MEDIA	INTERNATIONAL NEGOTIATION
21-feb	22-feb	23-feb	24-feb	25/02/2022 in presence	21-mar
07-mar	01-mar	02-mar	03-mar	04-mar	22-mar
14-mar	08-mar	09-mar	10-mar	11-mar	23-mar
21-mar	15-mar	16-mar	17-mar	12-mar	24-mar
28-mar	22-mar	23-mar	24-mar	18/03/2022 in presence	25-mar
04/04/2022 EXAM	29/03/2022 EXAM	30/03/2022 EXAM	31-mar	01-apr	26/03/2022 EXAM
			07-apr	02-apr	
			21-apr	08-apr	
			28-apr	22-apr	
			5/05/2022 EXAM	29/04/2022 EXAM in presence	
	TUESDAY	TUESDAY	MIX		
	PROF.SSA TELLIER	PROF.SSA BRIX	PROF.SSA CALLARI		
	h. 17:30-21:00 21 h <mark>Online</mark>	h. 17:30-21:00 21 h Blended	During the week: 17:30- 21:00 Only Sat:9:00 - 12:30 21 h in presence		
	WEB MARKETING	BRAND MANAGEMENT	ROADMAP TO USABILITY TESTING		
	30-mar	30-mar in presence	02-mag		
	06-apr	06-apr	03-mag		
	13-apr	13-apr in presence	06-mag		
	20-apr	20-apr	07-mag		
	27-apr 27-apr		09-mag		
	27 upi				
	04/05/2022 EXAM	04/05/2022 EXAM in presence	14/05/2022 EXAM	SAA	

SHORT PRESENTATIONS – BCIM (ELECTIVE)

- **Prof. Brix**'s course presentation (Brand Management)
- **Prof. Meinero**'s course presentation (Economics, Growth, Welfare)
- **Prof. Barettini**'s couse presentation (Ethical Issues in Social and Business Rules)
- **Prof. Callari**'s course presentation (Roadmap to Usability Testing)
- **Prof. Gaspardo**'s course presentation (International Negotiation)

Prof. Beltramo's courses presentation (Tourism Eco-Management)
Prof. Tellier's course presentation (Web Marketing)
Prof. Zumbo's course presentation (Communication and New Media)

Prof. Bradshaw's course presentation (Public Speaking for Young Executives)





ENGLISH OFFER

USAC

	USAC Offer 2021/2022					
Code	Title	ECTS	Language of instruction	Teaching hours		Spring Semester
	International Business and Politics Studies					
USAC	Business Leadership, Management and Teamwork	5	English	39		Х
USAC	Comparative Government and World Politics	5	English	39		Х
USAC	Economic and Political Institutions of the European Union	5	English	39	Х	Х
USAC	Human Resource Management	5	English	39		Х
USAC	Intercultural Communication	5	English	39	Х	Х
USAC	International Human Rights: International Law and Politics Topics	5	English	39	Х	
USAC	International Marketing	5	English	39		Х
USAC	Operations Management	5	English	39		Х
	Art and Architecture Studies					
USAC	Italian Cinema in English Translation: Twentieth-Century Italy Through the Lens of the Cinema	5	English	39	Х	Х
USAC	Italian Cuisine*	2	English	15	Х	Х
USAC	Italian Culture	5	English	39	Х	Х
USAC	Modern Architecture	5	English	39	Х	Х
USAC	Twentieth-Century Art	5	English	39		Х
	Italian Language Studies					
USAC	Elementary Italian I	7	English	50	Х	Х
USAC	Elementary Italian II	7	English	50	Х	Х







https://www.youtube.com/watch?v=CEyy7DT7m0g





